



# Wealth Management Certification

Accredited by NISM under the SEBI Investment Advisor Regulations, 2013



# Become an Accredited Wealth Planner



**Recognised by leading Banks, Mutual Funds, Broking Houses, Financial Distribution and Wealth Firms**



Well-rounded curriculum covering Investments, Banking, Insurance and Estate Planning



Builds a strong foundation of investment concepts, products, asset allocation and financial planning



Interactive live sessions by industry experts with case studies and real-life examples to facilitate an application based learning

The wealth management industry offers attractive career opportunities for qualified professionals to provide financial services to affluent clients

# Course Details



## Curriculum

- Risk, Return and Asset Allocation
- Personal Finance and Investment Planning
- Equity Markets: Structure and Working
- Equity Analysis & Investing
- Debt and Derivatives Markets
- Mutual Funds Products
- Mutual Funds in Wealth Management
- Insurance
- Banking
- Other Investment Products
- Leverage in Personal Finance
- Process and Regulations

## Elements

-  Online access to content on LMS, Case Studies, Quizzes
-  Live sessions by industry experts
-  Practice tests to prepare for the final examination
-  Proctored Online exams

We have trained more than 17,000 people in Wealth Management

# Student Success Stories

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FinX provided exceptional faculty and personalized career support, helping me land my dream role at Mirae Asset. Their guidance in resume building, interviews, and package negotiation truly made the difference.

**Heli Shah Senior Executive, Mirae Asset**



The guidance and support I received from FinX and CIEL gave me valuable exposure to real-world financial markets and expert mentorship. I'm truly grateful for the smooth placement process that helped me secure a role at LIC Mutual Fund's head office.

**Deepal Mehta Zonal Coordinator - West Zone, LIC Mutual Fund**



The finance curriculum and expert-led sessions equipped me with practical insights and real-world exposure. Thanks to FinX, I secured a role aligned with my passion in the fixed income space.

**Viddhi Mojindra Product Associate - Fixed Income, Yes Securities**

# Placement Partners

Work with the most reputed names in the Banking, Financial Services and Insurance industry



# Academic Mentors

## Dr Uma Shashikant



- Doctorate in Finance
- Founder and Chairperson, CIEL
- Former Professor at the National Institute of Securities Markets (NISM)

Dr Uma has been a personal finance columnist since 2003 and currently writes a weekly column for ET Wealth.

## Dr Raj Agnihotri



- PhD from Kent State University
- Mary Warner Fellow and founding Director of Ivy Sales Forum
- Former John Merrill Endowed Professorship in Consultative Sales at University of Texas-Arlington

Dr Raj currently serves on the advisory boards of startups based in US, Europe, and India.

## Nikunj Sharma



- MBA in Finance
- Director, CIEL
- Head Investor Awareness & Training

Nikunj has over 25 years of experience in the BFSI industry and a published author of the book 'The Stock Market Monk'

## Harish Menon



- Chartered Accountant
- Founder & CEO of H-Zone Capital Management Services (H-Zone Capital) & Co-Founder of House of Alpha

Harish has over 20 years of experience in financial markets, taxation, accountancy.

## Joydeep Sen



- MBA , CFP Finance
- Corporate Trainer, Author, Columnist
- Former Senior Vice President - Advisory Desk at BNP Paribas Wealth Management

Joydeep has over 25 years of experience and has been awarded "100 Most Influential BFSI Leaders" by BFSI Congress.

## Rajendra Kalur



- MBA in Finance & CFA
- Life Goals Practitioner
- Volunteer Director CFA Society, India

Rajendra has over 20 years of experience and has worked in senior management positions in organisations like DSP Merrill Lynch, ABN Amro & ICICI Pru AMC

## Suraj Kaeley



- MMS in Marketing
- Master Coach - Retirement Income Course & The Sales Accelerator
- Former Group President for Sales & Marketing at UTI.

Suraj has over 30 years of industry experience and worked at senior leadership positions at Franklin Templeton, MetLife Insurance, FIL Fund Management.

## T.S.Jagadharini



- Associate Member of Institute of Company Secretaries of India
- Former Executive Director at JP Morgan Chase
- Empanelled with NISM to conduct certification programs

Jagadharini comes with over 20 years of experience and has also served as Vice President, NSE.

# About Us

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We are a skilling company, driven by the promise of a brighter India, vision of connecting formal education with practical skilling to create job ready students for BFSI. We are one the largest corporate training companies in BFSI Industry and have been providing corporate learning solutions since 18+ years to employees and professionals in Banking, Asset Management, Wealth Advisory, Insurance, Financial Distribution and Broking Companies.

We are headquartered in Mumbai (financial capital of India) with presence in over 100 cities across the country\*\*. Senior Management team comprises accomplished & seasoned professionals from BFSI Industry with cumulative experience of over 400 years.

We work with Universities, Colleges, BFSI Corporates & Learners with an objective to:

- Skill students to be Job ready & offer them 100% placement assistance
- Train corporate employees on regulatory gate-keeping examinations, specialised certifications in finance & online courses.
- Conduct customised induction programs and productivity enhancing techno - behavioural trainings
- Conduct Financial Awareness Programs on behalf of Regulators, Stock Exchanges and Mutual Funds for corporate employees, faculty, students, self-employed, women groups etc.

