



# Career Enhancement Program

A powerful skilling initiative to make students job-ready for BFSI industry

- ✓ Get mentored by industry experts
- ✓ Comprehensive techno-behavioural program pursued alongside graduation
- ✓ Strengthen your profile for a career in the financial sector
- ✓ 100% internship and placement support



## Why Career Enhancement Program?

- ✔ Prepares students for multiple job roles in Banks, Broking Houses, Mutual Funds, Investment Banks and Wealth Management Firms and many others.
- ✔ Makes students job ready while pursuing graduation
- ✔ Opens financial entrepreneurial opportunities for students

### Career in Banking, Financial Service and Insurance (BFSI) sector

- ✔ BFSI is one of the **fastest-growing** sectors in India
- ✔ One of the highest-paying sectors in India
- ✔ One of the largest recruiters in India
- ✔ Knowledge based sector with multiple career opportunities

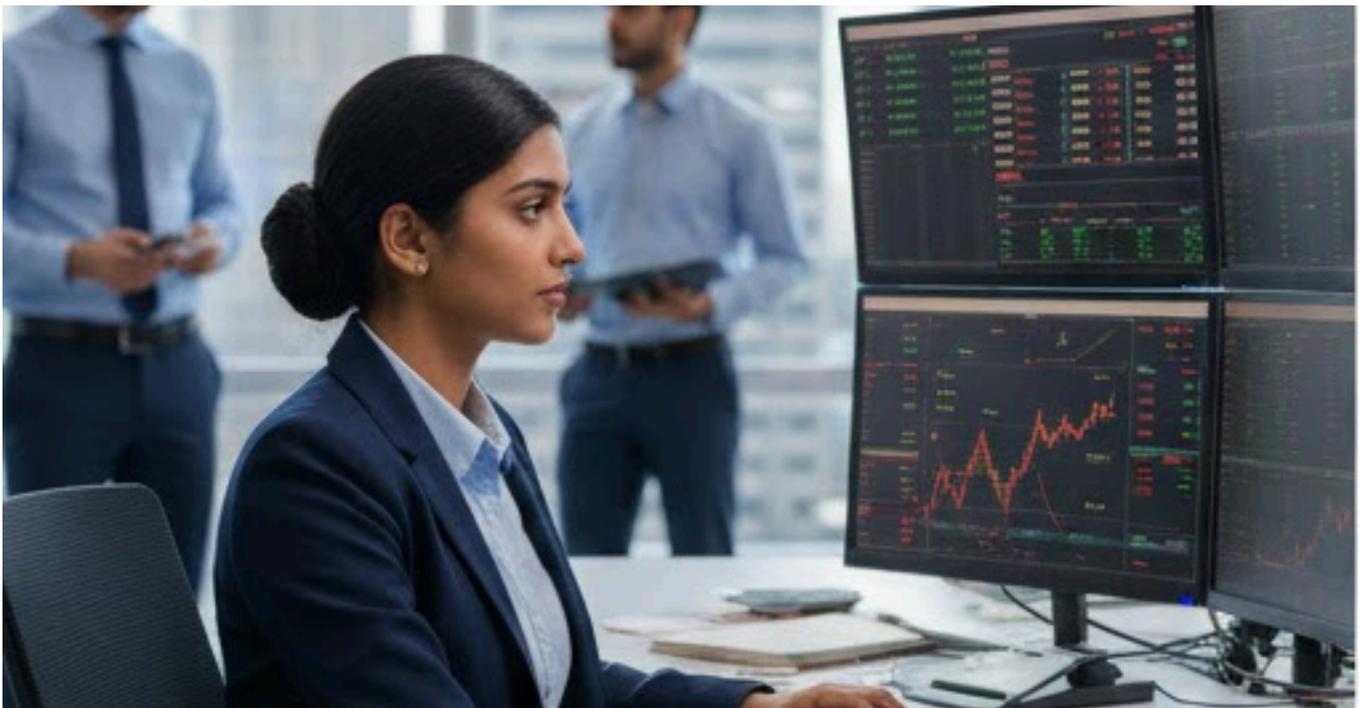


## Course Benefits

-  Supplements formal education to make students industry ready
-  Strengthen resume while developing specialised skills required for careers in BFSI
-  Get mandatory regulatory certifications while pursuing degree program
-  Facilitates structured progressive learning through technical and behavioural courses
-  Blended practical training with industry aligned curriculum

### Career Enhancement Program (3 years) for UG students

<b>Semester – 1</b> Proficiency in Stock Trading & Investing	<b>Semester – 2</b> Mutual Funds (Preparatory course for NISM VA)
<b>Semester - 3</b> SORM (Preparatory Course for NISM VII )	<b>Semester- 4</b> Investment Banking Operations
<b>Semester - 5</b> Fintech & AI	<b>Semester- 6</b> Equity Derivatives (Preparatory course for NISM VIII)



## When Can Students Enrol?

As students step into graduation, they can enrol for the program through their college

### Course Duration (180 hours)

Each semester is 30 hours

Recommended credits per course: 2

### Course Elements



Training sessions led by industry experts and practitioners



Online access to content on user friendly Learning Management System



Case studies, quizzes, group discussions & personal interview training



Online proctored assessment



Certification from NISM and also recognition as " Accredited Wealth Planner"



Individual certificates for each course



Final FinX Career Enhancement Certificate will be co-certified by Finx and College

# Placement Partners

Work with the most reputed names in the Banking, Financial Services and Insurance industry



# Academic Mentors

## Dr Uma Shashikant



- Doctorate in Finance
- Founder and Chairperson, CIEL
- Former Professor at the National Institute of Securities Markets (NISM)

Dr Uma has been a personal finance columnist since 2003 and currently writes a weekly column for ET Wealth.

## Dr Raj Agnihotri



- PhD from Kent State University
- Mary Warner Fellow and founding Director of Ivy Sales Forum
- Former John Merrill Endowed Professorship in Consultative Sales at University of Texas-Arlington

Dr Raj currently serves on the advisory boards of startups based in US, Europe, and India.

## Nikunj Sharma



- MBA in Finance
- Director, CIEL
- Head Investor Awareness & Training

Nikunj has over 25 years of experience in the BFSI industry and a published author of the book 'The Stock Market Monk'

## Harish Menon



- Chartered Accountant
- Founder & CEO of H-Zone Capital Management Services (H-Zone Capital) & Co-Founder of House of Alpha

Harish has over 20 years of experience in financial markets, taxation, accountancy.

## Joydeep Sen



- MBA , CFP Finance
- Corporate Trainer, Author, Columnist
- Former Senior Vice President - Advisory Desk at BNP Paribas Wealth Management

Joydeep has over 25 years of experience and has been awarded "100 Most Influential BFSI Leaders" by BFSI Congress.

## Rajendra Kalur



- MBA in Finance & CFA
- Life Goals Practitioner
- Volunteer Director CFA Society, India

Rajendra has over 20 years of experience and has worked in senior management positions in organisations like DSP Merrill Lynch, ABN Amro & ICICI Pru AMC

## Suraj Kaeley



- MMS in Marketing
- Master Coach - Retirement Income Course & The Sales Accelerator
- Former Group President for Sales & Marketing at UTI.

Suraj has over 30 years of industry experience and worked at senior leadership positions at Franklin Templeton, MetLife Insurance, FIL Fund Management.

## T.S.Jagadharini



- Associate Member of Institute of Company Secretaries of India
- Former Executive Director at JP Morgan Chase
- Empanelled with NISM to conduct certification programs

Jagadharini comes with over 20 years of experience and has also served as Vice President, NSE.

## About Us

---

We are a skilling company, driven by the promise of a brighter India, vision of connecting formal education with practical skilling to create job ready students for BFSI. We are one of the largest corporate training companies in BFSI Industry and have been providing corporate learning solutions since 18+ years to employees and professionals in Banking, Asset Management, Wealth Advisory, Insurance, Financial Distribution and Broking Companies.

We are headquartered in Mumbai (financial capital of India) with presence in over 100 cities across the country\*\*. Senior Management team comprises accomplished & seasoned professionals from BFSI Industry with cumulative experience of over 400 years.

We work with Universities, Colleges, BFSI Corporates & Learners with an objective to:

- Skill students to be Job ready & offer them 100% placement assistance
- Train corporate employees on regulatory gate-keeping examinations, specialised certifications in finance & online courses.
- Conduct customised induction programs and productivity enhancing techno - behavioural trainings
- Conduct Financial Awareness Programs on behalf of Regulators, Stock Exchanges and Mutual Funds for corporate employees, faculty, students, self-employed, women groups etc.

